

Profile

Knowledgeable Farm Worker & Tech Innovator with 5+ years in safety practices, optimizing production, securing funding, and brand alignment.

Employment History

Farmer/Nutrient Applicator, Kgenetix Farm LLC, Baltimore

MAY 2022 - PRESENT

- Developed a comprehensive record-keeping system that improved compliance with government regulations
- Developed and managed an organic certification program
- Utilized technology to improve efficiency and reduce costs
- Controlled weeds and pests through manual and chemical methods,
- Applied fertilizers, nutrients, and other chemicals in accordance with safety regulations
- Harvested crops at peak ripeness
- Oversaw the production process from start to finish, ensuring all deliverables met the highest quality standards
- Developed a detailed project plan that outlined the tasks, deliverables and timelines for the project
- Developed and implemented a comprehensive crop rotation program that improved crop yields and soil fertility
- Designed and developed an automated precision agriculture system that increased crop yields
- Developed a crop management system to improve pest and disease management
- Identified, monitored, and controlled pests and diseases to reduce crop losses
- Developed and implemented nutrition management policies and procedures to ensure compliance with regulations and best practices

Commercial Printer, Kutes Kustom LLC, Baltimore

MARCH 2011 - MARCH 2022

- Implemented a digital strategy that increased online sales
- Developed and implemented marketing strategies that increased brand awareness and customer loyalty
- Secured venture capital funding from top investors, providing the resources necessary to grow the business
- Developed a long-term strategic plan that increased the company's market share
- Wrote award winning grants and obtained funding
- Managed Grants.gov and Sam.gov accounts
- Developed detailed plans for a commercial office complex that incorporated the latest energy-saving technologies
- Developed and maintained customer service policies and procedures to ensure adherence to company standards

DC Special Police Officer (Lieutenant), DC Metropolitan Police Department (ESS), Washington, D.C.

NOVEMBER 2015 - APRIL 2019

• Field Supervisor for Special Response Team

Details

2315 Ashburton st Baltimore, 21216 United States 410-940-4079 <u>djkutes@gmail.com</u>

DATE OF BIRTH

Skills

CERTIFIED NUTRIENT APPLICATOR

Plant Breeding

Plant Science

Sustainable Horticulture

Plant Identification

Crop management

Harvesting

Land preparation

AI Specialist

3D Printing

Microsoft Office

Data Collection

Planning

Customer Service

Grant Writing

Supervising

CPR/AED

- Supervising and managing company employees
- Managed Contracts
- Wrote detailed reports summarizing criminal activity and investigative findings
- Assisted in the development and implementation of new department policies and procedures
- Reported all maintenance needs to the supervisor in a timely manner, resulting in timely repairs and improved safety
- Demonstrated a strong work ethic, resulting in being promoted to shift supervisor after 3 months
- Worked collaboratively with other emergency personnel, including paramedics, police officers, and firefighters
- Developed and maintained relationships with members of the public, resulting in increased public confidence in special police

Education

Diploma, Digital Harbor High School Information Technology, MD Baltimore

SEPTEMBER 2002 - JUNE 2006

Maryland Farmers Success Course, University Of Md Extension, Baltimore

Nutrient Voucher and Farmer Certification, University Of Md Extension, Baltimore

FEBRUARY 2023 - FEBRUARY 2023

Maryland Beginning Farmer Success Course, University Of Md Extension,

Baltimore

JANUARY 2023 - APRIL 2023