

Gregory Johnson Barnes, Jr (John)

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EDUCATION

Master of Business Administration Liberty University, Lynchburg, VA (online)	August 2012 – December 2014
Bachelor of Science in Animal Science Kansas State University, Manhattan, KS	August 2009 – May 2011
Associate Degree in Agriculture Butler Community College, El Dorado, KS	August 2007 – May 2009
High School Diploma James Hunt High School, Wilson, NC	August 2003 – June 2007

WORK EXPERIENCE

Farm Manager at Wood Angus Farm, Willow Spring, NC Activities include: <ul style="list-style-type: none">• Managed day-to-day operations for cattle herd and show barn• Managed extensive artificial insemination and embryo transfer program• Developed operating budgets, marketing plans, and customer service programs	November 2011 – December 2014 October 2016 – November 2017
Business Analyst at National Beef Packing Company, Kansas City, MO Supervisor: Walt Steimel Activities include: <ul style="list-style-type: none">• Managed beef customer rebate programs• Developed gross margin analysis reports for company operations weekly• Worked with the Business Analyst team to improve reporting efficiencies company-wide	March 2015 – October 2016
Fed Cattle Scheduler at National Beef Packing Company, Kansas City, MO Supervisor: Chad Barker Activities include: <ul style="list-style-type: none">• Scheduled fed cattle pickup and deliveries from feedlot to packing plant• Communicated with cattle buyers regarding cattle procuring, scheduling, and performance• Organized and presented fed cattle purchases, payments, and deliveries for USDA reporting and auditing	October 2015 – April 2016
Southeast Beef Area Sales Manager at GENEX Beef, Shawano, WI Supervisor: Ron Hinrichsen <ul style="list-style-type: none">• Managed beef semen and herd care product sales for all states east of the Mississippi River• Managed 20+ Independent Contractors• Contributor for GENEX's beef sire catalog	November 2017 – August 2019

CERTIFICATIONS

Beef Quality Assurance	2017
Artificial Insemination Certificate	2009

LIVESTOCK JUDGING

Kansas State University	August 2009 – November 2011
• Member of the Reserve National Champion team	

Butler Community College	August 2007 – May 2009
• Member of the 3 time National Champion team	

Virginia Beef Expo, Harrisonburg, VA	2012 and 2013
Virginia Angus Breeder's Futurity, Chatham, VA	2014
Better Beef Days Steer and Heifer Show, Horton, KS	2016
Leavenworth County Beef Show, Tonganoxie, KS	2016
Numerous County Fairs	

LEADERSHIP & MEMBERSHIPS

American Angus Association
American Berkshire Association
North Carolina Angus Association
North Carolina Cattleman's Association

REFERENCES

Available upon request