Jon Mark Petty

**Objective**

Accounting major actively seeking internship opportunities for the 2016-2017 school year and summer of 2017

**Education**

North Carolina State University Class of 2018

Accounting, Undeclared

GPA 3.25

**Relevant Course Work:**

ACC 310 (Intermediate Accounting) ACC 311 (Intermediate Accounting II) ACC 340 (Accounting Information systems) ACC 330 (Income Tax)

**Work Experience**

***Internship with Salisbury Academy (July-August 2016)***

* Aided in the start of Project Greenspace, a landscaping project for the school
* Negotiated contracts for demolition work and asphalt paving services
* Compared quotes among competing firms to find best fit for our budget

***Created a business of buying and selling ATVs and dirt bikes (November 2014-Present)***

* Generated a net income of $25,000 in the past two years
* Developed a business plan that drew an average return on investment of 20% per unit sold
* Created a chart of revenues, expenses, and net income in an excel spreadsheet
* Gained experience on how to effectively sell a product for a profit

***Kanakuk Kamps Counselor (May 2015-July 2015, May 2016-July 2016)***

* Counseled and taught elementary school boys sport drills and other activities such as archery and fishing
* Performed landscaping duties for the camp once a week, and contributed to the maintenance team
* Logged approximately 72 hours a week spending time with my campers

**Skills**

* Proficient in Microsoft Excel and Access
* Knowledge in SAP and SAGE 50 programs
* Excellent negotiation and sales tactics in face to face conversations

**Activities (October 2014-Present)**

***Student Leader in Campus Outreach Ministry***

* Maintain a budget, organize, and cook for tailgates to all home athletic events

**Interests**

* Business start-ups, running my business, athletics (flag football and basketball), leading a bible study on campus